



Sharon Landes

Consultant and Facilitator

For almost 30 years Sharon has been working with individuals and organizations in the US and abroad to develop their leadership, their team effectiveness and their communication and relationship building skills – both as a leader inside corporations and as an independent consultant.

Her expertise encompasses consultation, facilitation, and program design & delivery in the Executive Suite and throughout the organization.

Sharon is an extraordinary facilitator, adept at establishing open and safe environments, eliciting candid disclosure from group members, and guiding a flexible process for learning and discovery. Sharon is extremely effective at guiding people through sensitive issues and interactions. She balances candor with humor and heart to ensure that important work gets done and important relationships are maintained and enhanced.

Over the years Sharon has been privileged to work with a diverse mix of clients among whom are AAA Insurance Exchange, SC Johnson, Levi Strauss and Company, Kaiser-Permanente, Wells Fargo Bank, Bank of America, The California Department of Corrections and Rehabilitation, Unocal, Allied Irish Bank, Citicorp, Charles Schwab and Company, Sun Microsystems, Synopsys, The J. P. Getty Trust, The Bill and Melinda Gates Foundation, Kal Tire, Sustainable Communities Leadership Programs, The Capital Group, Samsung Research America, and Intel.

Sharon has also served as a lecturer in leadership communication at the Haas Graduate School of Business, University of California, Berkeley.

Sharon is a Certified Master Facilitator of *The Leadership Challenge*™ (Kouzes and Posner), Certified Facilitator of *Leading Out Loud*™ (Terry Pearce and BlessingWhite, Inc.), works extensively with *The Five Dysfunctions of a Team*™ (Pat Lencioni and The Table Group), is certified in *MBTI* and *EQ-I*, and applies the practice of *conscious dialogue* as a complement to her facilitation.

Sharon has a BA in Theater Arts from Brandeis University and completed additional studies in Psychology at the University of Pittsburgh. Both disciplines have been instrumental in Sharon's approach to her work; authentic and full use of self in the service of the group and its members, focusing on real world leadership, from the inside out.

In her private time Sharon enjoys hiking, gardening, and spending as much time outdoors as she possibly can.

