

LPI® Research Permissions FAQs

Q: Who is eligible to request permission to use the LPI in their research? We welcome interested academicians and scholars at accredited institutions of higher learning to request permission to use the LPI®: Leadership Practices Inventory® or The Five Practices of Exemplary Leadership® Model in empirical research studies. To qualify for use of the LPI, researchers are expected to **publicize their findings beyond the study group**. This could include any of the following: published in a scholarly journal, used in a dissertation or Master's thesis, or for some other similarly credentialed forum. Additionally, the researcher will be asked to share their findings with The Leadership Challenge to be published publicly on leadershipchallenge.com and, potentially, used in other brand related messaging. The most basic threshold leading to approval of research requests is that the research hypothesis should contribute to the advancement of knowledge in the discipline or address contemporary issues in leadership.

Q: LPI vs. Student LPI: Which one is best for you? The LPI is most appropriate for those in the professional or higher educational field who wish to conduct research among other professionals. LPI has a more varied scale. It anticipates the participants have spent enough time in their respective professional fields with which to draw context for self-reflection and/or feedback via the Self or 360 questionnaires. The Student LPI is designed for students with little to no formal business experience, and varying levels of experience with leadership itself. The Student LPI tool is appropriate in high school and college classrooms, student government, campus clubs, fraternities, sororities, first-year experience programs, community service and service learning organizations, athletic teams, and youth organizations.

Q: How do I obtain permission to use the LPI in my research? Before you can begin, you **MUST** complete the online permissions request form located [here](#).

Our office will review your application. If approved, you will be sent a letter granting you permission to utilize the LPI in either electronic or paper format. Once you've received your letter, you will need to reach out to Joshua Carter (jocarter@wiley.com). Joshua will be able to answer any final questions you may have regarding use of the LPI and will connect you with a representative to help you finalize payment and access to your desired LPI product. This process usually takes about 4 to 6 weeks from the time that you complete your online application to the time that you will have been set up with access to your desired product.

Q: What products are available for use in my research and what is the corresponding cost?

LPI Online

For approved research with the LPI 360 Online the cost is \$10/token. The LPI 360 is an observer-based tool for leaders and managers at all levels in an organization that incorporates the LPI Self instrument and unlimited observers for each leader.

For approved research with the LPI Self Online the cost is \$10/token. The LPI Self is a 30-item assessment that provides a way for individual leaders to measure the frequency of their own leadership behaviors on a 10-point frequency scale.

LPI Paper

LPI Self (print) \$20.00/ each & LPI Observer (print) \$15.00/ each

For a description and availability of Student LPI products and pricing please complete the application form and a representative will follow-up with you.

Q: Can I utilize the LPI survey questions in an outside software program? The short answer: Yes. However, we strongly encourage researchers to use the proprietary LPI Online platform. We have steeply discounted this platform to help researchers get the highest-quality results at affordable prices. Using the proprietary platform also ensures that all tenets of the permissions guidelines are followed during the research process. If you decide to request permission to use the third party vendor, please be aware that this decision can add an additional 1-2 weeks to the approval process. There is a one-time fee of \$1000 USD to cover the permissions cost of third party platform usage. This fee is payable by check or credit card. Once payment is received, our legal office will generate a second permissions letter that allows for outside use in your requested software program. Please note that you still must complete the online application form to start the request process.

Q: Can I edit or alter the LPI questions within my survey? **No! The language of the LPI is based on decades of research, and is specifically worded with that research in mind.**

Q: In what languages is the LPI available? The LPI Online is available in English, Arabic, Simplified Chinese, Latin American Spanish, Cyrillic Mongolian, and Brazilian Portuguese. The LPI in print form is available in English, Simplified Chinese, Canadian French, and German. We can provide additional offline translations in select languages such as Latin American Spanish, Brazilian Portuguese, and others.